

# THEMBANI (TIM) NKOMO

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## Summary

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Business leader and honorary diplomat operating at the intersection of commercial diplomacy, entrepreneurship, and cross-border trade. Founder of growth-stage SMEs spanning impact outsourcing and agri-inputs for stockfeed, sustaining livelihoods for hundreds and strengthening value chains across Southern Africa. Brings prior end-to-end experience across M&A, joint ventures, and partnerships, grounded in Fortune 100 corporate strategy experience with execution across public and private sector environments. Operating across US and Sub-Saharan African markets with cross-border commercial and investment exposure in frontier and growth economies. Educated at Harvard University and Syracuse University. Open to subcontractor, strategic partnerships, and joint venture engagements.

## Core Competencies:

• Corporate Strategy & Growth • Cross-Border Investment & Market Entry • Public–Private Sector Engagement • M&A, JVs, and Strategic Partnerships • Frontier Markets • SME Growth & Scaling • Grains Trading & Physical Commodities • Cross-Cultural Leadership • Government Contracting / FAR • Consular & Economic Diplomacy

## Commercial Diplomacy Experience

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**Honorary Consul** (appointed by the Government of Côte d’Ivoire)

Harare, Zimbabwe

**Honorary Consulate of the Republic of Côte d’Ivoire** ([www.ivorianzim.com](http://www.ivorianzim.com))

September 2025 – Present

- Oversee consular and economic diplomacy in Zimbabwe, advancing bilateral relations, and promoting government-to-government collaboration to strengthen trade and investment. Focus on building long-term, high-level ties beneficial to both countries’ interests, aligning with strategic priorities for board-level audiences.
- Facilitate bilateral trade and investment flows by positioning Côte d’Ivoire as a gateway to ECOWAS and Zimbabwe within COMESA, advancing inter-regional commercial linkages.
- Cultivate and manage high-level relationships with government officials, business leaders, and the diplomatic corps. Advance MoUs to support regional integration and economic cooperation.
- Provide strategic policy and market advisory to public and private sector leaders, identifying investment opportunities and guiding cross-border initiatives with risk oversight and long-term value creation.

## Entrepreneurial Experience

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**Managing Director & Proprietor**

St. Petersburg, FL USA & Harare, Zimbabwe

**Timsville Global t/a Teamsville** ([www.teamsvilleglobal.com](http://www.teamsvilleglobal.com))

2020 – Present

*Teamsville is an impact-driven business process outsourcing (BPO) company that provides 24/7/365 customer support, administrative, and back-office services to global clients while empowering young African professionals.*

- Founded the company in 2020. Scaled operations by ~300% CAGR.
- Direct business development, financial planning, procurement, and external partnerships, ensuring sustainable growth and operational efficiency.
- Built and mentored a high-performing leadership team, including the General Manager and department heads.

### Key Achievements:

- Increased revenue by over 700% through new client acquisitions, positioning Teamsville as a competitive outsourcing partner for North American clients.
- Established an ecosystem supporting skills development and sustainable livelihoods for more than 1,000 young professionals in Southern Africa, since inception, through professional training initiatives.
- Achieved a 93% average QA score and 99% adherence rate, with 84% of agents rated as top performers.
- Enabled clients to reduce payroll costs by ~42% without compromising service quality.

**Managing Director & Proprietor**

Harare, Zimbabwe

**Alliant Minerals / T3N Resources**

2024 – Present

*Mining and commodities SME focused on limestone-based agricultural inputs and physical grains trading, supplying regional stockfeed and agribusiness supply chains.*

- Lead strategic planning, business development, and contract negotiations across agricultural inputs and poultry supply chains, driving commercial expansion and institutional counterpart engagement.
- Cultivate and sustain relationships with clients, bankers, and government stakeholders to support operational continuity.

#### **Key Transactions:**

- Secured exclusive and recurring limestone offtake agreements with Zimbabwe's largest poultry producer and other major stockfeed manufacturers, delivering ~600 tonnes/month from mine to agribusiness supply chains.
- Executed opportunistic maize trading domestically during seasonal supply deficits, supplying +1,000 tonnes/month at peak periods into stockfeed processing markets, reinforcing feed supply continuity.
- Implemented beneficiation strategies that created economic opportunities for rural communities, supporting measurable progress toward national development goals.

### **Corporate Finance & Strategic Planning Experience**

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#### **Sr. M&A Analyst, Corporate Strategy**

Deerfield (Chicago), Illinois, USA

**Walgreens** ([www.walgreensbootsalliance.com](http://www.walgreensbootsalliance.com))

2015 – 2017

*Walgreens Boots Alliance is a Fortune 100 retail pharmacy chain with annual revenue of ~US\$133B*

- Served as a hands-on deal manager across mergers, acquisitions, and divestitures within assigned territories, executing up to five concurrent transactions across full deal lifecycle ( $\leq$ US\$2M each) – from origination, due diligence, financial modelling, negotiation, closing, and earn-out structuring – delivering an average IRR of 25% and exceeding performance targets by 9%.
- Collaborated with cross-functional partners (Finance, Legal, IT, HR, and Operations) to oversee execution and integration of multiple concurrent acquisitions and divestitures. Ensured stakeholder alignment, risk mitigation, and operational continuity throughout each transaction, supporting strategic objectives and value creation.

#### **Deal Highlights:**

- Supported executive management in the US\$4.37 billion acquisition of competitor Rite Aid Corporation, including 1,932 stores and four distribution centers, by developing customer segmentation and retention models.

#### **Sr. Financial Associate, Financial Planning & Analysis**

Newark, New Jersey, USA

**Prudential Investment Management** ([www.pgim.com](http://www.pgim.com))

2014 – 2015

*Prudential is a Fortune 100 financial services company with AUM of US\$1.2T and annual revenue of ~US\$70B*

- Evaluated capital projects ( $\geq$ US\$500K) and strategic partnership opportunities, conducting financial modelling and delivering actionable recommendations to business unit leaders to support investment decision-making.
- Delivered ~\$550K in annual savings through billing process outsourcing while streamlining workflows.

### **Professional Affiliations**

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#### **Bank of America – Member, Advisory Panel (Invited)**

2023 – Present

- Contribute market and customer insights. Draw on experience in entrepreneurship and international trade to support product and service improvements.

#### **Harvard Club of New York – International Member**

2015 – Present

- Engage the global alumni network to share insights on strategy and cross-border investment. Leverage connections to build partnerships and facilitate knowledge exchange.

#### **Business Against Crime Forum – ZRP CCD N/R – Audit Subcommittee Member**

2023 – Present

- Enhance governance and foster collaboration between private-sector stakeholders and the Zimbabwe Republic Police's Commercial Crimes Division. Support work covering half of the country, including Harare Province.

### **Education**

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#### **Harvard University, Faculty of Arts & Sciences**

Cambridge, Massachusetts, USA

Master's degree in Management

#### **Syracuse University, Martin J. Whitman School of Management**

Syracuse, New York, USA

Bachelor of Science degree, *cum laude*, in Finance

#### **St. John's College**

Harare, Zimbabwe

High School Diploma (O and A-Levels)