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Summary

Dynamic business leader, honorary diplomat, and former Fortune 500 dealmaker at the forefront of commercial diplomacy, entrepreneurship, and corporate finance. Founder of high-growth SMEs spanning impact outsourcing – creating skills development and sustainable livelihoods for hundreds of African youth – and niche limestone processing supporting agricultural inputs and rural economic growth. Brings end-to-end transaction experience across M&A, JVs, strategic partnerships, and cross-border investments, from origination and structuring through negotiation and execution. Harvard- and Syracuse-educated, globally oriented, and committed to advancing development and inclusive economic growth. Open to board, advisory, and partnership opportunities across Africa and global markets.

Core Competencies:

• Business Development • Corporate Strategy & Growth • Market Entry • Financial Modelling • Stakeholder & Government Relations • SME/SMB • M&A • Frontier Markets • Impact & Social Entrepreneurship • Youth & Rural Empowerment • Cross-Cultural Leadership • Commercial Diplomacy

Commercial Diplomacy Experience

Honorary Consul (appointed by the Government of Côte d'Ivoire) Harare, Zimbabwe

Honorary Consulate of the Republic of Côte d'Ivoire (www.ivorianzim.com) September 2025 – Present

- Oversee consular and economic diplomacy in Zimbabwe, advancing bilateral relations, and promoting government-to-government collaboration to strengthen trade and investment. Focus on building long-term, high-level ties beneficial to both countries' interests, aligning with strategic priorities for board-level audiences.
- Position Côte d'Ivoire as a gateway to ECOWAS and establish Zimbabwe as a hub within COMESA. Drive inter-regional trade, investment flows, and commercial linkages.
- Cultivate and manage high-level relationships with government officials, business leaders, and the diplomatic corps. Advance MoUs to support regional integration and economic cooperation.
- Provide strategic policy and market advisory to public and private sector leaders, identifying investment opportunities and guiding cross-border initiatives with risk oversight and long-term value creation

Entrepreneurial Experience

Managing Director & Proprietor St. Petersburg, FL USA & Harare, Zimbabwe

Timsville Global t/a Teamsville (www.teamsvilleglobal.com) 2020 – Present

Teamsville is an impact-driven business process outsourcing (BPO) company that provides 24/7/365 customer support, administrative, and back-office services to global clients while empowering young African professionals.

- Founded the company in 2020. Scaled operations by ~300% CAGR.
- Direct business development, financial planning, procurement, and external partnerships, ensuring sustainable growth and operational efficiency.
- Built and mentored a high-performing leadership team, including the General Manager and department heads.

Key Achievements:

- Increased revenue by over 700% within the first year through new client acquisitions, positioning Teamsville as a leading African outsourcing provider for North American and European clients.
- Established an ecosystem supporting skills development and sustainable livelihoods for more than 1,000 African youth through targeted hiring and professional training initiatives.
- Achieved a 93% average QA score and 99% adherence rate, with 84% of agents rated as top performers.
- Enable clients to save about 42% on payroll without compromising service quality.

Managing Director & Proprietor

Harare, Zimbabwe

Alliant Minerals / T3N Resources

2024 – Present

Alliant / T3N is an SME in mining, commodities marketing, and logistics, with a primary focus on limestone products, including chicken grit and agricultural lime.

- Provide strategic planning, business development, and high-impact contract negotiations across the value chain. Foster executive-level engagement with key industry partners.

- Cultivate and sustain relationships with clients, bankers, and government stakeholders to support operational continuity.

Key Transactions:

- Negotiated exclusive supply agreements with Zimbabwe's largest poultry company and multiple major stockfeed suppliers, securing consistent contracts and expanding market share.
- Implemented beneficiation strategies that created economic opportunities for rural communities, supporting measurable progress towards national development goals.

Corporate Finance & Strategic Planning Experience

Sr. M&A Analyst (Deal Manager), Corporate Strategy and M&A Deerfield (Chicago), Illinois, USA
Walgreens (www.walgreensbootsalliance.com) 2015 – 2017

Walgreens Boots Alliance is a Fortune Global 50 retail pharmacy chain with annual revenue of ~US\$133B

- Served as a hands-on dealmaker across mergers, acquisitions, and divestitures within assigned territories, executing up to five concurrent transactions (\leq US\$2M each) across the full deal lifecycle – from origination, due diligence, financial modelling, negotiation, closing, and earn-out structuring – delivering an average IRR of 25% and exceeding performance targets by 9%.
- Collaborated with cross-functional partners (Finance, Legal, IT, HR, and Operations) to oversee execution and integration of multiple concurrent acquisitions and divestitures. Ensured stakeholder alignment, risk mitigation, and operational continuity throughout each transaction, supporting strategic objectives and value creation.

Deal Highlights:

- Supported executive management in the US\$4.37 billion acquisition of competitor Rite Aid Corporation, including 1,932 stores and four distribution centers, by developing customer segmentation and retention models for assigned territories.

Sr. Financial Associate, Financial Planning & Analysis Newark, New Jersey, USA
Prudential Investment Management (www.pgim.com) 2014 – 2015

Prudential is a Fortune 100 financial services company with AUM of US\$1.2T and annual revenue of ~US\$70B

- Evaluated capital projects (\geq US\$500K) and strategic partnership opportunities, conducting financial modelling and delivering actionable recommendations to business unit leaders to support investment decision-making.
- Delivered ~\$550K in annual savings through billing process outsourcing while streamlining workflows.

Professional Affiliations

Bank of America – Member, Advisory Panel 2023 – Present

- Contribute market and customer insights. Draw on experience in entrepreneurship and international trade to support product and service improvements.

Harvard Club of New York – International Member 2015 – Present

- Engage the global alumni network to share insights on strategy and cross-border investment. Leverage connections to build partnerships and facilitate knowledge exchange.

Business Against Crime Forum – ZRP CCD N/R – Audit Subcommittee Member 2023 – Present

- Enhance governance and foster collaboration between private-sector stakeholders and the Zimbabwe Republic Police's Commercial Crimes Division. Support work covering half of the country, including Harare Province.

Education

Harvard University, Faculty of Arts & Sciences Cambridge, Massachusetts, USA
 Master's degree in Management

Syracuse University, Martin J. Whitman School of Management Syracuse, New York, USA
 Bachelor of Science degree, *cum laude*, in Finance

St. John's College Harare, Zimbabwe
 High School Diploma (O and A-Levels)