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Summary

Business leader, honorary diplomat, and former Fortune 500 dealmaker at the forefront of commercial diplomacy, entrepreneurship, and corporate finance. Founder of high-growth SMEs spanning impact outsourcing – creating skills development and sustainable livelihoods for hundreds of African youth – and niche limestone processing supporting agricultural inputs and rural economic growth. Brings end-to-end transaction experience across M&A, strategic partnerships, and cross-border investments, from origination and structuring through negotiation and execution. Harvard-educated, globally oriented, and committed to advancing sustainable development and inclusive economic growth. Open to select board, advisory, and partnership opportunities across Africa and global markets.

Core Competencies:

• International Business Development • Corporate Strategy • Trade & Investment Promotions • Financial Modelling
• Government Relations • Stakeholder Relations • Strategic Growth • SME/SMB • M&A • Frontier Markets • Impact & Social Entrepreneurship • Youth & Rural Empowerment • Cross-Cultural Leadership • Commercial Diplomacy

Commercial Diplomacy Experience

Honorary Consul (appointed by the Government of Côte d'Ivoire) Harare, Zimbabwe
Honorary Consulate of the Republic of Côte d'Ivoire (www.ivorianzim.com) September 2025 – Present

- Oversee consular and economic diplomacy operations in Zimbabwe, advancing government-to-government collaboration and strengthening trade, investment, and people-to-people ties.
- Position Côte d'Ivoire as a gateway to ECOWAS markets and Zimbabwe as a hub within COMESA, driving inter-regional trade, investment flows, and commercial linkages.
- Cultivate and manage high-level relationships with government officials, business leaders, and the diplomatic corps, advancing MoUs to support regional integration and economic cooperation.
- Deliver strategic policy and market advisory to public and private stakeholders, identifying investment opportunities and informing cross-border economic initiatives.

Entrepreneurial Experience

Managing Director & Proprietor St. Petersburg, FL USA & Harare, Zimbabwe
Timsville Global t/a Teamsville (www.teamsvilleglobal.com) 2020 – Present

Teamsville is an impact-driven business process outsourcing (BPO) company offering customer support, administrative, and back-office services to global clients, 24/7/365, while empowering young African professionals.

- Founded the company in 2020 and scaled operations from 2 to 200+ agents, achieving ~300% CAGR.
- Direct business development, financial planning, procurement, and external partnerships, ensuring sustainable growth and operational efficiency.
- Built and mentored a high-performing leadership team, including the General Manager and department heads.

Key Achievements:

- Increased the company's revenue by 700%+ in the first year, solidifying Teamsville's position as an emerging player in the African outsourcing sector, servicing primarily North American and European clients.
- Created an ecosystem supporting the skills development and sustainable livelihoods of 1,000+ African youth.
- Maintained an impressive 93% average QA score and a 99% adherence rate with the company's recruited agents, with 84% of agents classified as top-tier performers.
- Delivered cost savings of ~42% on payroll costs for clients, while maintaining superior service quality.

Managing Director & Proprietor Harare, Zimbabwe
Alliant Minerals / T3N Resources 2024 – Present

Alliant / T3N is an SME in mining, commodities marketing, and logistics, with a primary focus on limestone products, including chicken grit and agricultural lime.

- Lead strategic planning, business development, and contract negotiations across the physical commodities value chain, engaging producers, processors, and brokers.
- Cultivate relationships with clients, bankers, and government stakeholders to ensure operational continuity.

Key Transactions:

- Successfully negotiated exclusive supply agreements with Zimbabwe's largest poultry company and other smaller players in the stockfeed sector.
- Implemented local beneficiation strategies empowering rural communities aligned with national development objectives.

Corporate Finance & Strategic Planning Experience

Sr. M&A Analyst (Deal Manager), Corporate Strategy and M&A Deerfield (Chicago), Illinois, USA
Walgreens (www.walgreensbootsalliance.com) 2015 – 2017

Walgreens Boots Alliance is a Fortune Global 50 retail pharmacy chain with annual revenue of ~US\$133B

- Served as a hands-on dealmaker across mergers, acquisitions, and divestitures within assigned territories, executing up to five concurrent transactions (\leq US\$2M each) across the full deal lifecycle – from origination, due diligence, financial modelling, negotiation, closing, and earn-out structuring – delivering an average IRR of 25% and exceeding performance targets by 9%.
- Partnered with cross-functional teams including finance, legal, IT, HR, and operations to drive seamless execution and integration of multiple simultaneous acquisitions and divestitures, aligning stakeholders, mitigating risks, and ensuring operational continuity throughout the deal lifecycle.

Deal Highlights:

- Supported executive management in the US\$4.37 billion acquisition of competitor Rite Aid Corporation, including 1,932 stores and four distribution centres, by developing customer segmentation and retention models for assigned territories.

Sr. Financial Associate, Financial Planning & Analysis Newark, New Jersey, USA
Prudential Investment Management (www.pgim.com) 2014 – 2015

Prudential is a Fortune 100 financial services company with AUM of US\$1.2T and annual revenue of ~US\$70B

- Evaluated capital projects (\geq US\$500K) and strategic partnership opportunities, conducting financial modelling and delivering actionable recommendations to business unit leaders to support investment decision-making.
- Led analysis of billing process outsourcing, identifying ~\$550K in annual savings while improving operational efficiency and streamlining workflows.

Professional Affiliations

Bank of America – Member, Advisory Panel 2023 – Present

- Contribute market and customer insights, drawing on experience in entrepreneurship and international trade, to support product and service improvements.

Harvard Club of New York – International Member 2015 – Present

- Engage global alumni network to share insights on strategy and cross-border investment, leveraging connections for partnerships and knowledge exchange.

Business Against Crime Forum – ZRP CCD N/R – Audit Subcommittee Member 2023 – Present

- Enhance governance and foster collaboration between private sector stakeholders and the Zimbabwe Republic Police's Commercial Crimes Division (CCD) covering half of the country, including Harare Province.

Education

Harvard University, Faculty of Arts & Sciences Cambridge, Massachusetts, USA
Master's degree in Management

Syracuse University, Martin J. Whitman School of Management Syracuse, New York, USA
Bachelor of Science degree, *cum laude*, in Finance

St. John's College Harare, Zimbabwe
High School Diploma (O and A-Levels)